



Results of Lufthansa Technik

Supplier Ranking

Supplier 122101 **Supplier name** ACS Aviation Component Solutions **Period:** Jan 2017 - Dec 2017

For Lufthansa Technik AG as a leading player in the global MRO market, it is an essential key factor to strengthen and maintain valuable supplier relations allowing us to ensure the company's and our partners' future success. This includes delivery performance, quality and price development as well as communicational matters.

In order to measure performance and quality of the existing relation between your company as a vendor and Lufthansa Technik, the annual supplier rating is conducted. This represents our view on the individual supplier performance to reward excellence and to identify areas of improvement. The rating does not represent a general and absolute view on your company in other regards.

Based on our evaluation of 2017 data you have reached the following results:

Results in detail

	Points		Max. Points
Performance	191		200
Quality	50		50
Price Increase	50		50
Price List	10		10
Electronic Communication	10		10
Service-Orientation	7		10
Communication & Availability	7		10
Total	325		340

Class Excellent
Rank 2 out of 335

Possible Classifications

Excellent	Satisfactory	Unsatisfactory	Poor
>260	260-180	180-100	<100

We thank you for this performance and like to encourage you to continue supporting Lufthansa Technik in this manner and possibly to identify further areas for improvement to our mutual benefit. Of course you are invited for a joint review of this outcome and further details as necessary.

Yours sincerely,

Hamburg, 2-Jul-2018

Frau Katharina Herbold
 Lufthansa Technik AG

